FEFPA

Florida Educational Facilities Planners' Association

FACILITY CAPITAL PLANNING IN A HIGH INFLATION ENVIRONMENT

July 10

2:45 - 3:45

Estate I & II Ballroom



AGENDA

Introductions

Setting the Table

Today's Environment

Managing Inflation

Q & A





INTRODUCTIONS







INTRODUCTIONS – ROTH IAMS

Bill Roth

- President & CEO of Roth IAMS
- ► Co-Founder of SLAM Technologies
- Over 27 years of experience collaborating with public and private sector clients across North America on all aspects of facility and infrastructure asset management
- Unprecedented experience managing Facility Condition Assessments (FCAs), having overseen over 20,000 FCAs for all types of buildings and campus infrastructure.
- Bill's experience working with government clients has given him unique insight into institutional Asset Management.



SETTING THE TABLE



QUESTION #1

In the last few years in terms of capital renewal and maintenance activities my team:

- ► Hunkered down to wait out the storm
- Continued with business as usual
- ▶ Took advantage of getting more things done since student traffic was reduced





QUESTION #2

How much over budget have you seen quotes come back for capital renewal work in the last 2 years:

- ▶ 0 to 10%
- ▶ 10% to 25%
- ≥ 25% to 50 %
- ▶ Over 50%
- ► I can't even get equipment delivered in two years?





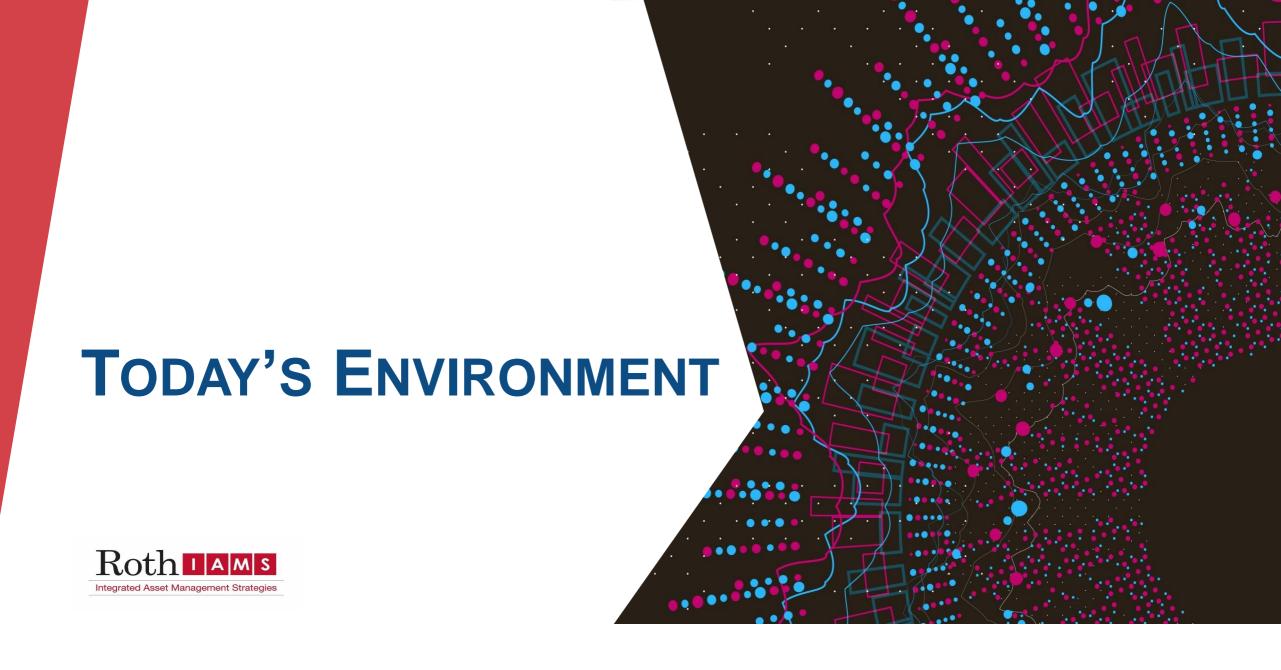
QUESTION #3

What is the biggest challenge you are facing right now in terms of capital renewal?

- **▶** Costs
- ► Availability of Contractors
- ► Availability of Equipment/Materials
- Availability of Staff









Roth I A M S

HEADWINDS TO INFLATION

- Unprecedented government stimulus entering the market
 - Much of it with strings attached or time limits to spend it
- Supply chain disruption caused by the pandemic
- War in Ukraine
- Historically low unemployment
- Other challenges that you are seeing?

MANAGING INFLATION (AS BEST WE CAN)





IAM – WHERE IS OUR FOCUS NOW?







STRATEGY #1

DIFFERENTIATE
BETWEEN SUPPLY CHAIN
SHOCKS AND LONG-TERM
INFLATION TRENDS



REMEMBERING LUMBER IN 2020

► Early in the pandemic the cost of lumber went up over 400%

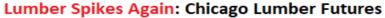
Returned to "normal" shortly thereafter

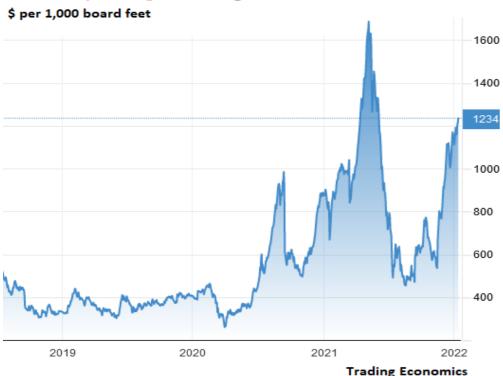
Considered a supply chain shock





REMEMBERING LUMBER IN 2020





What would have happened if you updated your 20-year forecast of renewal needs to reflect the "new" price of lumber in 2021?



WHAT TO DO?

Use Consumer Price Index (CPI) or Construction Cost Index to inflate your future needs annually Use Don't react to short-term supply chain hyperinflation (lumber, chips, etc.) in longer term forecasting Don't react If you can, avoid doing projects that are impacted by supply chain in Avoid the near-term If you must do renewals impacted by supply chain issues, adjust the project-specific budget in your capital plan to reflect the current state **Adjust**





STRATEGY #2

DEVELOP MULTIYEAR CAPITAL PLANS



How Does a Multiyear Plan Help?

- Allows you to defer hyperinflated projects to later years but still demonstrate the commitment to doing them
- Getting approval allows you to order equipment earlier where there are long lead times
 - Lock in pricing today to avoid future inflation
- Build programs or projects to find economies of scale in pricing
 - Program is replacing the same element in multiple buildings
 - Project is replacing multiple elements within the same building





CITY OF CORNWALL

ASSET MANAGEMENT PLAN





November 2016 | Version 2.0



STRATEGY #3

INCREASE PREVENTATIVE
MAINTENANCE TO
EXTEND THE LIFE
OF EQUIPMENT



IAM – WHERE IS OUR FOCUS NOW?





INCREASING PREVENTATIVE MAINTENANCE

- May not work for equipment in critical/poor condition
 - Past the point of no return
 - Could potentially buy enough time to avoid hyperinflation due to supply chain shocks
- Hedge against longer term inflation
- Extending the life of an element reduces the long-term renewal needs
 - Over time may be able to reduce the number of renewals needed
- Many other benefits of PM



LIST OF NEEDED PREVENTIVE MAINTENANCE TASKS FOR THE ASSET #1		
TASK	DESCRIPTION	FREQUENCY
EXAMINE KNIFE HEADS	First remove the cutter set.	EVERY DAY
GREASE THE LUBRICATOR NIPPLE OF THE SHAFT SEAL		2 X EVERY WEEK
GREASE THE LUBRICATOR NIPPLE OF THE CUTTER HOUSING	Check asset's user manual for detailed instructions.	ONCE EVERY WEEK
CHECK FOR LEAKS AT THE SHAFT SEAL	Exchange if necessary.	ONCE EVERY WEEK
CHECK BOLTED CONNECTIONS	Retighten if necessary.	ONCE EVERY 3 MONTHS

WHAT OTHER
STRATEGIES ARE
YOU USING?





SUMMARY

Strategy #1 - Differentiate between Supply Chain Shocks and Long-term Inflation Trends

Strategy #2 - Develop Multiyear Capital Plans

Strategy #3 - Increase Preventative Maintenance to Extend the Life of Equipment









THANK YOU FOR ATTENDING

► Connect with us directly through email at bill.roth@rothiams.com or call (727) 247-9419

Dive Into Our More of Our Thought Leadership



